## 2020-2021 District Goals

District:
Constitutional Area:
U.S. and Affiliates, Bermuda and Bahamas

## MEMBERSHIP DEVELOPMENT

## Goal Statement

By the end of the 2020-2021 fiscal year, our district will achieve a positive membership growth (meet or exceed last year's membership numbers).

## Quarterly Targets

|  | New Clubs | Charter Members | New Members | Dropped Members |
| :--- | :---: | :---: | :---: | :---: |
| 1st Quarter | 0 | 0 | 5 | 0 |
| 2nd Quarter | 0 | 0 | 5 | 0 |
| 3rd Quarter | 0 | 0 | 5 | 0 |
| 4th Quarter | 0 | 0 | 5 | 0 |

## FY New Clubs

0

## FY Charter Members

0
FY New Members
20
FY Retention Goal
0

## NET GROWTH GOAL

FY New Members + FY Charter Members - FY Retention Goal = NET GROWTH GOAL

20

## Action Plan

## LCIF: CAMPAIGN 100

## Goal Statement

By the end of the 2020-2021 fiscal year, our district will support LCIF in its endeavor to achieve Campaign 100's target goal of US\$300 million.

## Action Plan

## MULTIPLE DISTRICT CUSTOM IMPACT

## Goal Statement

Club Retention: I would like to see the clubs in our district become more stable and viable by the end of the 2020-2021 fiscal year.

## Action Plan

SMART Goal \#3 for 2020-2021.pdf

| Action Steps | Responsible Party | Required Resources | Date to Begin |
| :--- | :--- | :--- | :--- |

## DISTRICT CUSTOM IMPACT

## Goal Statement

Service: By the end of the 2020-2021 fiscal year, each club in my district will create and implement ONE NEW service project.

## Action Plan

SMART Goal \#4 for 2020-2021.pdf

| Action Steps | Responsible Party | Required Resources | Date to Begin Due Date |
| :--- | :--- | :--- | :--- |

